

February 13, 2020

Okaya & Co., Ltd.

## Opening of Okayama Sales Office

Okaya & Co., Ltd. is pleased to announce that we will open an Okayama Sales Office.

We will start new business in Okayama Prefecture, and the Sanin and Shikoku regions. In this way, we will strengthen our network of bases covering Western Japan under the jurisdiction of the Osaka Office. The aim of the new office is to expand business in the future by conducting community-based sales operations.

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|-------------------------|--|
| 1. Name                 | Okayama Sales Office, Osaka Office   |
| 2. Location             | 2F Itopia Okayama Honmachi Building,<br>3-13 Honmachi, Kita-ku, Okayama City, Okayama Prefecture |
| 3. Sales office manager | Naoya Mori   |
| 4. Opening              | March 2020 (scheduled)   |
| 5. Number of employees  | 3 employees (planned)  |
| 6. Business purpose     | Expand sales in automotive-related and<br>plant engineering-related fields, etc.                 |
| 7. Annual sales         | FY2020: JPY 600 million (planned)<br>FY2024: JPY 2 billion (planned)                             |